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	CLASSIFICATION S-E-G-R-E-T/ CENTRAL INTELLIGENCE AGENCY	REPORT NO.	
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	East Germany		16 September 199
SUBJECT 50X1	VEB Werk fuer Fernmeldewesen WF Production • of Consumer Goods	NO. OF PAGES	5
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was scheduled to be erected on the premises of the enterprise.

17" and 21" television tubes were to be manufactured at the new workshop, while the 9" tubes were to be produced on the fifth floor of the Tube Plant as before. Wetzel, chief of the Tube Plant, was in Prague for 11 days in March 1955 in order to negotiate there concerning the delivery of bulbs for 17" television tubes. From 2000 to 5,000 17" television tube bulbs are to be procured as West Germany.

- 5. The type ECC 2 tube was required for the portable television tool kit and tube easter (Fernsehkundendienstkoffer). Since the Erfurt radio engineering plant was unable to deliver this type of tube before November 1955, works manager Mueller ordered that the tube be developed at the WF and subsequently manufactured there.
- 6. On 16 March 1955, Heinrich Rau, Minister of Machine Construction, conferred at the WF with Director Mueller and the chief of the SED factory group. It was believed that the marketing situation of the firm was discussed. The sales situation had become critical, because the USSR had not placed any new orders and the volume of domestic orders was rather small. The Geraetewerk on Neue Balmhof Strasse, which had a work force of 1,200 , was not going to produce to capacity in the fourh quarter of 1955. Rau promised that he would visit the EF again on 23 or 24 March.
- 7. At the Leipzig Spring Fair, the WF concluded a contract with Red China for the delivery of tubes of the 6-series valued at 40,000 rubles.
- 8. At the Leipzig Spring Fair, West German procurement agents wanted to place an order with the WF for the delivery of 500 sets of four tubes each if deliveries of these West German type tubes could begin in June 1955. No agreement was concluded because the WF was unable to guarantee delivery of the tubes on time.
- Some types of decimeter tubes were going to be delivered to the German postal administration.
- 10. In March 1955, of all the equipment sold, about <u>60 percent were rejected</u> because of electrical or mechanical shortcomings. This situation was attributed to sabotage, and a joint SED-SED commission inspected the Geraetewerk. The findings of the commission were that the damages had been caused either at the final acceptance or the packing process.
- 11. The mica used at the enterprise for the fastening and insulating of tubes was delivered from China. The punched sections were furnished by the Keramische Werke at Kermsdorf. There were no indications of an intended replacement of mica by ceramics. Ceramic parts were only used instead of mica units if the latter were not available. No information was available on a shortage of mica.
- 12. In late March 1955, Sanchurski (phonetic spelling), the Soviet acceptance of ficial at the WF was recalled.
- 13. In the <u>first warter of 1955</u>, the wage budget of the WF was overdrawn by 45,000 DN. In view of this fact and because the ratio between production workers and employees was 2:1.5, about 400 employees were to be discharged in March. Notice of cancellation was given to a series of individual work contracts. Main accountant Lehmann was sent on leave, allegedly because of poor health, his deputy was discharged because he lived in West Berlin, and accountant Zaber fled to West Germany.
- 1. Comment. For copy of tabulation of equipment scheduled to be manufactured at the WF plant, see Annex 1.

Por typewritten copy of the calculation sheet for the portable television tools kid and tube tester, see Annex 2.

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Available at the CIA Library is a photographic copy of the protocol of conferences held at the VEB Work fuer Fernmeldewesen WF on the production of consumer goods.

Attachment available from CIA Library (1 set of documents in German, 12 pages)

Distribution of Attachments

ORR: Loan CIA Library

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Plan for the Manufacture of Consumer Goods at the WF Status of April 1955

No	Item	Factory Sales Price per Unit	Number of Un Ordered	July	Quantity to - December 955	January	iced 7 - April 956	
-	it der 1990 untdekken till de utstätet. I 1985 untdekken ha hans genannsammen.		the same and the s	Unit	s Die	Units	DEE	-
1	VIIF antenna	9.85	6,000	6,000	59,100	**	-	
2	DIA frame 5 x	5 0.25	160,000	160,000	40,000	-		
3	FS-41 television to kit and tube		325	32 5	390,000	san	mga .	
4	Tube voltmete:	r 650	2,000	1,000	650,000	1,000	650,000	
5	Key button for high tension	r 50	2,000	1,000	50,000	1,000	50, 000	
6	Key button for alternating ve	•	50 0	500	25,000	1926	aso .	
7	Key button for direct voltage		500	500	25,000	tene	on.	
8	VHF testing generator 250	1,000 Me	1,000	600	600,000	400	400,000	
9	Balancing uni	ts 120	1,000	600	72,000	400	48,000	
LO	Wobblers for topositions	testing 900	600	400	360,000	200	180,000	
11	Measuring equi		600	400	24,000	200	12,000	de julio
		•	Total	2	,295,100		1,340,000	

Note: The mass production of all the equipment mentioned was to begin in July 1955.

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Calculation of the Price for the Fernsehlandendienstkoffer (Portable television tool kit and tube tester)

Cost per 100 units:

Production cost Cost of tools Cost of testing equipment Cost of sales organization 1.71 % Commercial costs 0.65 %	69,941.78 10,615 2,120 1,196 454.62
Profit 6%	84,327.40 5,059.64
Produktionsabgabe 6.85%	89,387.04 6,123.01
Cost of 11 tubes	95,510.05 14,330
	109,840.05

LIBRARY SUBJECT & AREA CODES (21)

B-02-0404	9/55
8-11/744.7	4M/C .
753.614	4M/C
8-11/744.711	4M/C
11-12/744.711	4M/C
6-12/744.711	4M/C(ZM)(Q1)
10-12/744.711	27M(JM)
6-12/744.711	4M/C(CL)
10-12/744.711	IL/C(JM)
9/744.711	4M/C
784.828	4M/C
8-12/744.711	4M/C

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